

Date : 8<sup>th</sup> December 2008

Ref. BT001

**Reference: Mr Brian Thomas**

I confirm that I have known Brian Thomas for over 2 years. I have been Brian's line manager during that period. Brian has been employed by MBDA as a Senior Bid Manager, managing a number of high value, complex and strategically important bidding opportunities with Values ranging between £20M to £200M.

In the Two years I have known Brian I have been Impressed with his dedication to any Task / Activity he has been involved with.

Brian has extensive experience in all aspects Bid, Proposal and Project Management which he has put to good use during his time with MBDA, but more importantly Brian has shared his knowledge and experience with the Bid Centre and the Bid Teams he has been involved with. Continuously making process improvements and implementing best practice.

Brian always demonstrates a very positive 'Can Do' attitude and his management style is firm but fair at all times. Brian is an excellent communicator at all levels, both socially and in a professional business capacity. A confident individual who always considers Customer requirements and Company objectives.

I hope you will give serious consideration to selecting Brian for the position he is seeking. I feel he would be a good addition to any organization. Please feel free to contact me if you have any questions about this letter.

Sincerely,



Richard Martin  
Senior Bid / Department Manager  
Mobile: 07764324310

Enc:

cc: